Curriculum Vitae

PERSONAL INFORMATION

Full name : Ahmed Belguith
Gender : Male
Marital status : Single
Date of birth : 25/08/1992
Nationality : Tunisian
Phone number : 0094766259127
Address : Abuhamour Doha

Email: ahmedbelguith1992@gmail.com

Employment Objective

Seeking a challenging leadership position in a progressive environment to contribute the productivity and profitability of the organization and offering environment opportunity to grow.

EDUCATIONAL QUALIFICATIONS:

- Completed **Bachelor of Literature Division - Tunis**
- Successfully completed **Certification of Customs Clearance – Tunis**
- Successfully completed **Certification of Customs Clearance – Qatar**

Professional Experiences:

- From Mars 2014 to January 2015: Assistant manager in Scorpion showroom - Tunis
- From May 2015 to April 2016 : Assistant store manager in Ferrero Company- Libya
- From july 2017 to May 2019 : Sales man in Ansar Gallery - Qatar
- From June 2019 to Present : Customs Clearance in Ansar Gallery – Qatar

Profile

A highly motivate attitude, loyal individual, having excellent interpersonal, communication and presentation skills. Ability to work effectively with initiative under high pressure, I consider myself to be ambitious hardworking, responsible and a determinate person. I believe that the key to successful employment is punctuality, excellent attendance and dedication. Overall, I possess very good communicative skills and can relate to all persons in appropriate manner in Arabic, French and English, which I believe is one of my important and advantageous traits.

Personal Responsibilities

- Ability to work as part of team.

- Creative vision.
- Ability to follow instructions closely.
- Good at manual work.
- Good mathematical ability.
- Comfortable with heights.
- Good level of personal fitness and endurance.
- Great communication skills
- Ability to delegate.
- Develop and implement employee performance evaluations and improvement plans.
- Resolve customer problems or complaints by determining optimal solutions.
- Conduct regular store meetings.
- Manage speed of service results, controls inventory that is used for service orders.
- Responsible for the overall organization and appearance of the service center.
- Responsible for preparation of work schedules.

Computer Proficiency

- Excellent computer & Internet Skills.
- Very good typing speed.
- MS OFFICE: frequently used in College Reports.
- Good Knowledge by all software and hardware preparing.

Soft Skills

- Personal selling, identifying and targeting new business.
- Exploiting new areas of opportunity.
- Defining call objectives, Time/territory management and day Planning.
- Planning and prioritize meetings.
- Identify various milestones that lead to your objective.

- Information Gathering.
- Prospecting and Business development.
- Opening the Call, investigating customer need asking the right questions.
- Use effective questioning and listening techniques to uncover customer needs.
- Handling Customer objections effectively.
- Handling and Communicating Skills
- Ways to Handle Difficult Clients.
- Using products to solve client's problems.
- Key Account Management.

Skills and Qualities :

- Creative flair and excellent attention to detail.
- Ability to work quickly and creatively as part of team.
- Patience, stamina, physical agility and ability to work comfortably at heights.
- Good numeracy skills.

Key Skills

Communications -Good written and verbal presentation skills. Use proper grammar and have a good speaking voice. Interpersonal Skills - able to get along well with co-workers and accept supervision. Flexible willing to try new things and I am interested in improving efficiency on assigned tasks. Attention to Detail -Concerned with quality. Produce work that is orderly and attractive. Ensure tasks are completed correctly and on time. Patience-Able to be patient and to listen attentively Tact and Diplomacy- Able to deal with demanding people without getting upset or

angry. IT knowledge-Microsoft Office Suite (Word, Excel, Power Point), ORACLE system.

Languages

- ✓ **Arabic (native language)**
- ✓ **English (fluent)**
- ✓ **French (fluent)**